Trainer profile – Annette Warner



Annette is an experienced trainer who brings a senior leadership perspective and a genuine interest in helping people build their confidence, develop their skills and approach workplace challenges in new ways.

Annette's background spans media, local government and higher education, where she held the role of Associate Dean, giving her a practical understanding of managing teams, supporting staff and balancing competing priorities. She uses this knowledge to connect leadership and management concepts with the realities people face at work.

Annette has designed and delivered leadership, management and professional development training for UK and international audiences, ranging from those early in their careers to experienced managers and senior professionals, including Saudi Arabian government professionals. She has also supported aspiring managers through structured leadership development programmes that incorporated practical simulations.

For Annette, a good training session is one where people feel comfortable sharing their experiences, exchanging ideas and learning from one another. She particularly enjoys those moments when something connects for a participant, and they begin to understand themselves better or see a situation from another perspective. Annette wants people to leave with ideas they can put into practice.

Core Training Areas

- Leadership & management development
- Strategic planning & decision-making
- Stakeholder engagement & communication
- Critical thinking & problem-solving
- Team development & performance management

Additional training areas

- Strategic marketing, digital marketing & communications
- Design thinking & creative problem solving
- Applied AI for workplace productivity

Annette facilitates face-to-face and virtual training for groups and individuals, adapting her delivery to different audiences and organisational contexts.

Qualifications:

- Postgraduate Diploma in Professional Leadership and Practice
- Postgraduate Certificate in Higher Education Practice
- BSc (Hons) Business Management (First Class)
- Professional Diploma in Digital Marketing (Digital Marketing Institute)
- Fellow of the Higher Education Academy (FHEA)

Client feedback

“Annette is very knowledgeable in managing stakeholders effectively and has given me confidence in creating a stakeholder plan.”

“Such an informative session, Annette’s style of delivery and passion really shines through. It has been a joy attending today’s training session.”

“Her style of reflective leadership is just phenomenal. I have learned so much about myself and style in just a few hours.”

“Annette is great, she made the concept of Strategy interesting and fun to learn more about. I really enjoyed her sessions and look forward to future training from her.”

Annette is based in London and works across the United Kingdom.