

Connect for success

60-90-minute webinar

A 60 to 90-minute internal networking workshop that encourages collaboration and cross-team networking.

Attendees will feel more confident in reaching out to their colleagues and establishing or improving effective long-term relationships.

This session is designed specifically for larger groups (50+).

Webinar overview

1. Understand internal networking

- Identify its role in career success and approach networking with the right mindset

2. Approach key colleagues

- Map out who to connect with based on goals and collaboration needs

3. Build trust through honest conversations

- Practice active listening and address challenges openly and respectfully

4. Focus on reciprocity

- Offer help and resources to create mutual value in relationships

5. Create a collaborative environment

- Offer clear and constructive feedback to empower and support

6. Produce an action plan

- Identify 2-3 colleagues to connect with and set networking goals

Expert trainer

Susie has worked as a voice-over artist for BBC, Sky, ITV1, Sony Pictures, Spotify and many more. Unusually, she used to combine this with working in the City as an insurance broker, managing a client body of high net worth and high profile clients in media television and film.

She is now a full-time freelance trainer and coach, making the most of her unusual combination of acting skills and director-level business experience by specialising in helping clients to control and optimise their body language and non-verbal communication techniques, structuring presentations for effect, and giving the kind of vocal empowerment needed to both succeed and be seen to succeed.