

Our work with... universities, colleges and schools

We really enjoy working in this sector, meeting the differing demands of professional services, academics and teaching staff and, on occasion, the students themselves. It's a unique environment, with a unique set of challenges and all the more rewarding as clients report seeing a real impact from our work with them.

Over the past few years we've worked with more than sixty different organisations across the entire sector – higher and further education, secondary and primary schools – so it's interesting to spot the trends:

1 Universities

We've had the privilege of working with more than a couple of dozen universities over the last few years, including:

London Business School • Open University • Royal College of Art • UCL • Buckinghamshire New University • Durham • Kingston • Hertfordshire • Kent • Aberystwyth • Bournemouth • Brighton • Coventry University College • Derby • Edge Hill • Essex • Portsmouth • Regents University London • Royal Veterinary College • St John's College, Cambridge • Strathclyde • Sussex • Ulster • University of Nottingham Students' Union • South Bank University

More specialist topics (some delivered under our sister brands), include:

Complex problem-solving	Speed reading (for PhD students)
Contract management	Stakeholder management
Credit control	Teambuilding
Project management	Wellbeing
Reception perfection!	Working from home
Resilience	Workplace culture and values
Sales skills	
Specification Writing	

The twelve most popular subjects recently have been (with the top four in bold):

- Coaching & feedback skills
- Communication skills
- Crucial conversations
- Customer service**
- Effective meetings
- Emotional intelligence
- Management essentials**
- Managing people within the law
- Presentation skills, TED-style**
- Time & priority management
- Welcome to line management
- Workplace investigations**

2 Colleges

It's a slightly different operating environment here, but many of the issues are much the same across both universities and colleges, so our work for around twenty colleges over the last few years has centred on:

CDM Regs	Reception perfection
Customer service	Resilience
Facilities management	Wellbeing
Management essentials	Working smarter
Presentation Skills, TED-style	Workplace Investigations

We've even delivered some curriculum sessions, on commercial thinking and creativity and innovation.

3 Academies and schools

We have a diverse range of clients in this sector, from The Royal Ballet School and The Arts Educational Schools (ArtsEd), to Exeter Deaf Academy, a number of secondary schools (in both the state and private sectors) and a primary school. Our work for these clients has therefore covered an even wider range of topics, some of it through our sister brands:

Assertiveness	NED training for social enterprises
Coaching skills	Excel and Word
Customer service	Resilience
Difficult conversations	COSHH
Workplace Investigations	Working at Heights

We've been working in the education sector for the past twenty years.

We 'get it'.

So if you've got a development need and could use some external support – whether in management skills, presentation skills, customer service, workplace investigations or any one of the hundreds of other topics we can cover – just pick up the phone.

Give us a call now on **01582 463460** to find out how we can help you with top quality training that might also help spread your budget a little further than you expect.