



Niki Anandi Koulouri (Greece)



Niki is a gifted coach and trainer.

As a fully qualified coach and facilitator, she inspires and empowers people to take charge of their work and their lives. She provides them with the tools they need to achieve their goals and purpose.

As an HR development / training consultant she designs, implements and facilitates workshops and experiential learning programmes, customised for the organisation's needs to achieve breakthrough results in a radically changing world.

Niki's background was originally in retail sales in the telecoms sector for Micopolis, Altec and Vodafone before she set up her own telecoms business. After fourteen years of telecoms and increasing engagement with people development she changed path and followed her passion for delivering training and coaching, operating on a freelance basis.

Working mainly in Greece and Cyprus, her clients include Swarovski Hellas, Eurolife ERB Insurance, International Life, ACS Courier, Alico Insurance (Metlife Alico), European Reliance General Insurance, OTE – Hellenic Telecommunications Organization, BMW Hellas, Hyundai Hellas, Kia Motors Hellas, Subaru Hellas, Renault Hellas, Cosmote, Wind (Tim), Otenet, Open 24 – Eurobank, Johnson & Johnson Medicals, Pfizer, Boehringer, Marks & Spencer, Edenred, Alpha Insurance, Avanti, Trainose, Carlson Wagonlit Travel, Kotsovolos – Dixons, Hellenic Ministry of Land Use, Cyta, Telephone shops, American Embassy in Cyprus, University of Cyprus, Cyprus University of Technology, Hellenic Bank, Laiki Bank, Cyprus Bank, Logicom, Marks & Spencer, Kronos, Upset, Eurolife-Bank of Cyprus, etc.

Development specialisms include:

- Change management
- Coaching skills
- Communication
- Conflict management
- Customer service
- Emotional intelligence
- Leadership
- Personal development
- Phone skills for call centre operators
- Presentation skills
- Sales techniques
- Team-building skills and activities
- Time and stress management
- Train-the-trainer

Qualifications include:

- Accredited Trainer of Adults
- Certified Coach
- Certified Trainer in Human Capital Improvement
- Diploma in Integrative Counseling
- Enneagram Practitioner
- Gestalt for solving systemic crisis in organizations
- Hypnosis Practitioner
- NLP Practitioner
- Osho No Mind Facilitator
- Transactional Analysis Practitioner