



Presentation skills, TED-style

The 'bespoke' option – sample 3

Client brief

A 'level three' programme, designed for those with a reasonable level of experience making presentations. Participants should already feel confident about their presentation skills but want to explore the TED style and add real audience engagement power to their content and delivery.

Overview

The focus of this training is to enhance pre-existing skills around public speaking. In terms of personal development, the session will guarantee a significant improvement in the communication and leadership skills of each participant. This workshop is structured around the iconic TED Talks, the gold standard for public speaking. It is designed help participants improve or create the content for a high-impact talk, presentation or speech in the TED style.

Learning objectives

This workshop is designed to help participants to:

- Develop or re-write material and sound bites designed to make your key message clear
- Maximise your ability to support your team with their communication
- Create a compelling communication style, in a way that exudes authority, charisma and rapport
- Reconstruct complex content to become accessible and tangible statements
- Understand how to prepare for a pitch
- Prepare yourself for 'curve ball' questions and learn techniques to combat hostile or provocative audiences
- Set clear and measurable objectives to ensure you are consistently performing at your best

Audience

Level 3 (experienced presenters).

Format

A one-day programme. Delivered virtually (preferably via Zoom) or face-to-face.

Maximum group size of 8 (6 recommended).

Feedback

'Trainer was **fantastic!**'

'**Great experience!** I really liked the speaker. The course was supported by brilliant examples, and the subject was given in an interesting way.'

'**Fabulous!**'

'Do it! Presenting is not as scary as you think. This course is phenomenal.'

'It's more than just presentation skills, it's a new way of thinking about work and life!'

'**Pitched perfectly** to the attendees.'

'Great tools for improving presentations and public speaking.'

'**Fantastic**, really engaging.'

'**Superb, compelling, authentic.** Great knowledge, confidence, style and patience.'

'**Brilliant!** Really engaging. Clear and informative, a subject expert, conveys confidence.'

'Someone I would love to listen to again.'

'**Trainer of the year.**'

Programme outline

1 What's it all about?

- ✓ *Exercise: Iconic public speakers*
- ✓ Understanding the expectations of internal and external audiences
- ✓ Adapting quickly and responding to challenge
- ✓ Combining the 'Why' with a call to action

2 Dynamic content creation

- ✓ Expressing ideas with total conviction
- ✓ Focusing your material on the needs and ambitions of your clients
- ✓ *Exercise: The Six Principles of Sticky Ideas (Dan and Chip Heath)*
- ✓ Injecting case studies to make your content tangible

3 High-impact delivery

- ✓ TED-style content creation and delivery
- ✓ Slides, props, visual aids and stage management
- ✓ *Exercises:*
 - *The Toolbox: Recommendations for change*
 - *Feedback and assessment: How can you improve your style of delivery?*

4 Total delivery control

- ✓ Harnessing adrenaline
- ✓ Delivering as a leader

5 The voice of a leader

- ✓ Communicating a change
 - Creating a vision for the future
 - Humour, tone, timing
- ✓ *Exercises:*
 - *Adding a sense of self to the delivery*
 - *Feedback and assessment: How can you improve your style of delivery?*
 - *Structuring for storytelling*
 - *Structuring to sell: ideas, products, change*

6 Action planning

- ✓ *Exercise: Identify specific actions to enhance your presentation style*
- ✓ *Exercise: Personal action planning*