



Facilitator profile – Marie Gardner



Marie is a highly experienced workshop facilitator and coaching expert with over 25 years' experience in sales and marketing leadership, capability building and coaching, mainly within the pharmaceutical sector.

Delivering solution-focussed workshops for purpose is Marie's passion, where her aim is to engage and energise the group, guiding them to clarity on their aims and building outcomes and actions with a clear thread to deliver on their goals.

Combining commercial knowledge with very strong training and coaching skills, Marie is an agile workshop facilitator who confidently leads participants from apprentice to C-Suite level through a clear and memorable workshop journey that can be implemented immediately 'back at the desk' with actionable success measurements. Marie's aim is to help her clients build long-lasting capabilities that far outlive her workshop interventions.

Key areas of expertise

- Managing change
- Sales and marketing strategy
- Team coaching
- Group coaching
- Building an agile team mindset
- Building a coaching culture
- Building a culture of accountability
- Building winning teams

Approach and outcomes

Marie's approach is to deliver engaging workshops with actionable outputs and long-lasting capabilities that her clients can implement immediately for sustainable change.

Measurement of impact is a key step in all of Marie's training programmes. She works with clients from the outset on clarifying goals and contracting on how progress, achievement and training impact are measured.

Qualifications and experience include:

- ICF-trained business and personal coach
- Psychometric tools practitioner – Hogan Assessments, Myers Briggs, Insights Discovery, DISC, 360 leadership, EIQ-2, Resilience, Psychological Safety, Team & Culture fit.

Marie is based in Surrey and works across London, the south-west and the rest of the country.